



Turfgrass Project & Sales Manager - Central and South Texas

Wharton, TX, United States (Hybrid)

JOB INFO

Job Identification	100262
Job Category	Turf Management
Posting Date	06/20/2024, 12:02 PM
Locations	106 North Dennis Street, Wharton, TX, 77488, US (Hybrid)
Job Schedule	Full time
Regular or Temporary	Regular
Organization	Turfgrass, King Ranch Enterprise

JOB DESCRIPTION

What to Expect in the Role:

- Ensure that each customer receives outstanding Customer Service by providing a professional environment which includes maintaining outstanding standards, solid product knowledge, and all other components of Customer Service.
- Analyze and measure business trends; develop and implement plans to maximize sales and sales meet or exceed goals and objectives.
- Maintain adherence to all Company policies and procedures.
- Handle questions or complaints and offer solutions.
- Ensure that shipments are delivered promptly. Track and trace the process.
- Maintain compliance with Company standards of safety, security, facility maintenance, postings/notifications, and other administrative duties.
- Maintain accurate records of sales leads, sales quotes, job status reports, and job files.
- Gather and report data on current market conditions and any other factors that may influence the company's ability to sell products and services.
- Maintain and continually develop a reputation for providing dependable, high-quality, solid, and valuable goods and services.

What We Will Be Needing From You:

- Knowledge of most warm season turfgrass types and applications including best practices for the installation and maintenance in various golf, sport-fields, and commercial applications.
- Working a full-time schedule including weekends and holidays.
- Committed to work the hours necessary to complete jobs promptly.
- Availability to travel, as well as, traveling between job sites is expected.
- Sensitivity to problems and the capability to tell when something is wrong or likely to go wrong.
- Respond to common inquiries or complaints from customers or management in a timely and satisfactory manner.
- The operation and use of all equipment necessary to complete projects.
- Excellent computer skills and proficiency in Excel, Word, Outlook, and Access..
- High comfort level working in a diverse environment.

Education and Experience:

- Bachelors degree in an Agriculture discipline or equivalent experience

ABOUT US

Not Just Cowboys...but we have those too!

To attract and retain the best talent possible, King Ranch, Inc. is committed to providing a culture focused on our core values, which include being a team player, honesty, accountability, willingness to learn and excellence. These aren't just words to us, they are us! Our employees give their best each and every day to safeguard the legacy we have been entrusted with. If this sounds like something you would like to be a part of we encourage you to apply and join the King Ranch team.



VISION

To inspire a culture of stewardship, continue our legacy of innovation, and hold ourselves to the highest standards of excellence.

CORE VALUES

VALUE	TEAM PLAYER	OPEN, HONEST, AND CANDID	ACCOUNTABILITY AND INITIATIVE	WILLINGNESS TO LEARN	PROFESSIONALISM AND EXCELLENCE
MEANING	Champion the whole team and treat others with the respect you desire.	Be open, be honest, and be candid while humbly recognizing that others have a valuable point of view.	Engage in your work, have the initiative to make things happen, and hold yourself accountable for the outcome.	In the spirit of Captain and Mrs. King, listen to the land, learn from every challenge, and constantly improve.	Make excellence and integrity the priority, engage the best talent, and strive to have the highest quality outcome.
BEHAVIOR	RIDE FOR THE BRAND	DON'T BE SHY	TAKE CHARGE	FEED CURIOSITY	DO IT THE RIGHT WAY, EVERY DAY

APPLY NOW



